Lexington Casualty: Recent Successes

LEXINGTON INSURANCE
An AIG company

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The Lexington Casualty team remains committed to providing tailored and flexible solutions for **wholesale brokers and their clients** from Main Street to Wall Street. Focused on service excellence and ease of process, we continue to build out our specialty capabilities, including teams dedicated to Construction, Transportation and Energy risks and to clients in the small-to-mid market. Below are samples of coverage we've recently written.

Lexington Casualty

Our flagship liability practice for complex and larger risks available exclusively to wholesale brokers provides capacity through primary, lead umbrella, mid and high excess placements.

Industry/Class	Product Line	Approximate Risk Size	Limit and Structure
Hospital Expansion	Construction	\$230 million construction cost	\$7.5 million XS \$10 million XS \$1 million primary
Design Build Project for Power Plant	Construction	\$35 million construction value	\$3 million XS \$4 million XS \$1 million primary
Project Specific for a Bridge Replacement	Construction	\$295 million construction value	\$7.5 million QS part of \$15 million XS \$10 million XS \$2 million primary
Convenience Stores	Energy	75 convenience stores	\$1 million with \$50,000 Self Insured Retention
Oilfield Service Contracting	Energy	\$79 million annual revenue	\$5 million XS \$5,000,000 XS \$1 million primary
Non-Profit	General Casualty	\$48 million annual revenue	\$3 million XS \$2 million
Habitational Real Estate	General Casualty	27,000 apartment units	\$5 million QS part of \$10 million XS \$15 million XS \$2 million primary
Electric Motorcycle Manufacturer	Products	\$59 million annual revenue	\$2 million XS \$1 million (Claims made)
Vehicle Parts Distributor	Products	\$1.5 billion annual revenue	\$5 million QS part of \$15 million XS \$30 million
Dam Operator	Public Entity	13 facilities	\$5 million XS \$46 million
Food Distributor	Transportation	4,000 vehicles	\$5 million XS \$75 million
Midwest For-Hire Trucker	Transportation	5,000 vehicles	\$5 million QS part of \$10 million XS \$55 million

Lexington Midmarket Casualty

Dedicated "quick quote" team providing insurance solutions with premiums under \$100,000 to wholesale brokers Q and their small and mid-size clients, including those engaged in the construction, manufacturing, service, retail, and real estate industries.

Industry/Class	Approximate Risk Size	Limit and Structure
Animal-Related Services	\$3.4 million annual revenue	\$5 million lead unsupported XS primary GL and Auto
Artisan Contractor	\$3 million annual payroll	Two Policies: • \$1 million primary • \$5 million XS primary
Electrical Contractor	\$300,000 annual revenue	\$1 million primary with \$5,000 deductible
Condo Association	240 units	\$1 million primary with \$5,000 deductible
Grocery Store	\$2 million annual revenue	Two Policies: • \$1 million primary with \$5,000 deductible • \$3 million XS primary
Hotel	\$2.25 million annual revenue	\$1 million primary with \$5,000 deductible
Lessor's Risk Only, Public Parking and Vacant Land	10,000 square foot building; \$1.2 million annual revenue; 5 acres of vacant land	Two policies: • \$1 million primary with \$5,000 deductible • \$5 million XS primary GL
Mini Golf Complex	\$1.2 million annual revenue	Two policies • \$1 million primary with \$5,000 deductible • \$2 million XS primary
Pizza Restaurant	\$1 million annual revenue (including \$85,000 for liquor)	\$1 million primary (including liquor liability) with a \$10,000 deductible
Seafood Distributor	\$30 million annual revenue	\$5 million lead unsupported XS primary GL
Supermarket/Warehouse	\$15.6 million annual revenue (including \$170,000 for liquor)	Two policies: • \$1 million primary (including liquor liability) with a \$10,000 deductible • \$1 million XS primary GL and Auto

XS = excess ofQS = Quota Share

Contact:

For more information about Lexington Casualty, please contact:

Neil Smallcombe

Head of Lexington Casualty neil.smallcombe@aig.com 312.504.5962

Betsy Higgens

Head of Field for Lexington Casualty betsy.higgens@aig.com

857.214.0842

Paul McLaughlin

Head of Lexington Midmarket Casualty

paul.mclaughlin@aig.com

617.455.2624



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