# Lexington Casualty: Recent Successes

LEXINGTON INSURANCE
An AIG company

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The Lexington Casualty team remains committed to providing tailored and flexible solutions for **wholesale brokers and their clients** from Main Street to Wall Street. Focused on service excellence and ease of process, we continue to build out our specialty capabilities, including teams dedicated to Construction, Transportation and Energy risks and to clients in the small-to-mid market. Below are samples of coverage we've recently written.

## **Lexington Casualty**

Our flagship liability practice for complex and larger risks available exclusively to wholesale brokers provides capacity through primary, lead umbrella, and mid- and high-excess placements.

Industry/Class	Product Line	Approximate Risk Size	Limit and Structure
Parking Lots	Construction	\$36 million construction value	\$1 million primary with \$25,000 deductible
Street and Road	Construction	\$485 million annual revenues	\$5 million XS \$10 million XS \$5 million primary
Trucking and Logistics	Transportation	3,500 units	\$1 million QS part of \$5 million XS \$65 million
Waste Hauler	Transportation	1,300 units	\$1 million XS \$10 million XS \$1 million primary
Pipeline	Energy	275 miles of pipeline	\$5 million XS \$40 million XS \$1 million primary
Oilfield Service Contractor	Energy	\$79 million annual revenue	\$5 million XS \$10 million XS \$1 million primary
Social Services	General Casualty	\$48 million annual revenue	\$3 million XS \$2 million XS \$1 million primary
Amusement Park/ Restaurant	General Casualty	\$15 million annual revenue	\$5 million XS \$15 million XS \$1 million primary
Real Estate	General Casualty	2,466 apartment units	\$1 million primary with \$250,000 Self-Insured Retention
Vehicle Parts Distributor	Products	\$1.8 billion revenue	\$5 million QS part of \$15 million XS \$30 million XS \$2 million General Liability (GL)/\$5 million Auto Liability (AL) primaries
Sand and Gravel	Products	\$22 million revenue	\$2 million XS \$1 million primary

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### **Lexington Midmarket Casualty**

Dedicated "quick quote" team providing insurance solutions with premiums under \$100,000 to wholesale brokers and their small and mid-size clients, including those engaged in the construction, manufacturing, service, retail and real estate industries.

Industry/Class	Approximate Risk Size	Limit and Structure
Lessor's Risk Only	180,00 square foot building; 46,000 acres of vacant land	\$5 million lead unsupported XS primary GL and AL
Lessor's Risk Only	58,000 square foot building; 123,00 square foot medical office; 82,000 square foot parking	\$5 million lead unsupported XS primary GL, AL, Employee Benefit Liability (EBL) and Employer's Liability (EL)
Janitorial	\$4.4 million annual payroll	\$5 million lead unsupported XS primary GL
Beef Importers	\$6.2 million annual revenue	\$5 million lead unsupported XS primary GL and EL
Electrical Contractor	\$500,000 annual payroll	\$1 million lead unsupported XS primary GL and AL
Studio Set Manufacturing	\$5.5 million annual revenue	Two policies:  • \$1 million primary  • \$5 million XS primary
Forage Chopping and Land Leveling	\$1.8 million annual payroll	\$1 million primary with \$5,000 deductible
Restaurants	\$5 million annual revenue, including \$1.7 million liquor	\$1 million primary with GL and Liquor
Telecommunications Construction	\$900,000 annual revenue	Two policies:  • \$1 million primary  • \$5 million XS primary
Water Heater Manufacturing	\$3 million annual revenue	Two policies:  • \$1 million primary  • \$2 million XS primary

XS = excess of QS = Quota Share

#### **Contact:**

For more information about Lexington Casualty, please contact:

Neil Smallcombe

Head of Lexington Casualty

neil.smallcombe@aig.com

312.504.5962

Paul McLaughlin

Head of Lexington Midmarket Casualty

paul.mclaughlin@aig.com

617.455.2624



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